



# Cambridge International AS & A Level

**PSYCHOLOGY**

**9990/32**

Paper 3 Specialist Options: Theory

**February/March 2021**

**1 hour 30 minutes**



You must answer on the enclosed answer booklet.

You will need: Answer booklet (enclosed)

## INSTRUCTIONS

- Answer **four** questions in total:  
Answer questions from **two** options.  
For each chosen option, answer **all** questions.
- Follow the instructions on the front cover of the answer booklet. If you need additional answer paper, ask the invigilator for a continuation booklet.

## INFORMATION

- The total mark for this paper is 60.
- The number of marks for each question or part question is shown in brackets [ ].

This document has **4** pages. Any blank pages are indicated.

**Psychology and abnormality**

Answer **all** questions.

- 1 (a) Outline **two** common obsessions in obsessive-compulsive disorder (OCD). [2]
- (b) Describe the study by Lovell et al. (2006) on a cognitive treatment for OCD. [4]
- (c) Explain **one** strength and **one** weakness of the study by Lovell et al. [6]
- 2 (a) Describe the treatment and management of impulse control disorders and non-substance addictive disorder. [8]
- (b) Evaluate the treatment and management of impulse control disorders and non-substance addictive disorder, including a discussion of quantitative data. [10]

**Psychology and consumer behaviour**

Answer **all** questions.

- 3 (a) Explain what is meant by a 'partially compensatory' strategy in consumer decision-making. [2]
- (b) Describe the procedure of the study by Knutson et al. (2007) on pre-cognitive decisions in consumer decision-making. [4]
- (c) Explain the effectiveness of the controls used in the study by Knutson et al. [6]
- 4 (a) Describe what psychologists have discovered about personal space and consumer behaviour. [8]
- (b) Evaluate what psychologists have discovered about personal space and consumer behaviour, including a discussion about generalisability. [10]

**Psychology and health**

Answer **all** questions.

- 5 (a) Explain what is meant by 'hypochondriasis'. [2]
- (b) Describe the study by Savage and Armstrong (1990) on practitioner consulting style and patient satisfaction. [4]
- (c) Explain **two** strengths of the study by Savage and Armstrong. [6]
- 6 (a) Describe what psychologists have discovered about measuring stress. [8]
- (b) Evaluate what psychologists have discovered about measuring stress, including a discussion about validity. [10]

**Psychology and organisations**

Answer **all** questions.

- 7 (a) Identify **one** physical and **one** psychological work condition. [2]
- (b) Cowpe (1989) tested a safety promotion campaign.  
Describe this safety promotion campaign. [4]
- (c) Explain **one** strength and **one** weakness of this safety promotion campaign. [6]
- 8 (a) Describe what psychologists have discovered about attitudes to work. [8]
- (b) Evaluate what psychologists have discovered about attitudes to work, including a discussion of practical applications. [10]

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